Reporting Institution: U.S. Naval Academy

School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Loretta Lamar

Person:

Phone: (b) (6)

CEO: Walter E. Carter

University CFO: Joe Rubino

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LLC

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SWA

Email: (b) (6) @usna.edu

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Email:

AUP Report Date: 09/20/2016

Classification & Conference:

NCAA Primary Division: I-FBS

Athletic Conference: Patriot League

Undergraduates by Gender:

	Number	Percent
Male Undergraduates:	3,334	74.3%
Female Undergraduates:	1,153	25.7%
Total Undergraduates:	4,487	

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	X		
Basketball	X	X	
Beach Volleyball			
Bowling			
Cross Country	X	X	
Equestrian			
Fencing			
Field Hockey			
Football	X		

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Golf	X	X	
Gymnastics	X		
Ice Hockey			
Lacrosse	X	X	
Rifle			X
Rowing		X	
Rugby			
Skiing			
Soccer	X	X	
Softball			
Swimming and Diving	X	X	
Tennis	X	X	
Track, Indoor	X	X	
Track, Outdoor	X	X	
Triathlon			
Volleyball		X	
Water Polo	X		
Wrestling	X		
Others	X	X	
Totals	15	12	1

Revenue/Expense Summary

ID	Item	Amount	Definition
Rev	venues		
1	Ticket Sales	\$5,919,316	Input revenue received for sales of admissions to athletic events. This may include:
			• Public and faculty sales.
			• Student sales
			• Shipping and Handling fees.
			Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
2	Direct State or Other Government Support	\$0	Input state, municipal, federal and other appropriations made in support of athletics.
			This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.
			Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
3	Student Fees	\$635,352	Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$1,775,941	Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
			 Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition waivers, transfers) Federal work study support for student workers employed by athletics. Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$0	Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:
			• Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
			• Facilities maintenance.
			• Security.
			Risk Management.Utilities.
			Do not include depreciation.
			Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.
			Do not report depreciation.
			Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.
7	Guarantees	\$4,285,912	Input revenue received from participation in away games.

Reporting Institution: U.S. Naval Academy **Reporting Year (FY):** 2016

ID	Item	Amount	Definition
8	Contributions	\$6,700,212	Input contributions provided <u>and</u> used by athletics in the reporting year including:
			• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
			• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
			• Amounts received above face value for tickets.
			Contributions shall include cash and marketable securities.
			Do not report:
			• Pledges until funds are provided to athletics for use.
			• Contributions to be used in other reporting years.
9	In-Kind	\$600,000	Input market value of in-kind contributions in the reporting year including:
			• Dealer provided automobiles.
			• Equipment.
			• Services.
			Nutritional product.
			All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.
			Please offset in-kind values in the appropriate expense category.

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			Shoe and apparel income.
			The total of this category should equal expense Categories 23 and 25 combined.
11	Media Rights	\$2,767,500	Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.
			Consult with your conference offices if you do not have the media rights distribution amount available.
12	NCAA Distributions	\$613,494	Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.
			In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.
13	Conference Distributions (Non Media and Non Bowl)	\$1,521,872	Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).
			Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

ID	Item	Amount	Definition
14	Program, Novelty, Parking and Concession	\$1,651,130	Input revenues from:
	Sales		• Game Programs.
			• Novelties.
			• Food and Concessions.
			• Parking.
			Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and	\$8,377,263	Input revenues from:
	Sponsorships		• Sponsorships.
			• Licensing Agreements.
			• Advertisement.
			• Royalties.
			• In-kind products and services as part of sponsorship agreement.
			An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$3,843,753	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	-\$916,411	Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u> .
			This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.
18	Other Operating Revenue	\$5,301,094	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

ID	Item	Amount	Definition
19	Bowl Revenues	\$1,100,000	Input all amounts received related to participation in a post-season bowl game, including:
			• Expense reimbursements.
			• Ticket sales.
	Total Operating Revenues	\$44,176,428	Total of Categories 1-19.
Exp	penses		
20	Athletic Student Aid	\$0	Input the total amount of athletic student-aid for the reporting year including:
			• Summer school.
			• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
			• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
			Using the institution's squad lists, enter the athletic aid equivalencies in column A and exhausted eligibility or medical eligibility equivalencies in column B. Please note that these equivalency calculations should NOT include other expenses related to attendance. Enter the actual number of student athletes receiving athletic aid by sport (whole numbers) in the fourth column and the total dollar amount of athletic student aid, including cost of attendance, in the last column.
			Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
			This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the "Import from CA" button is clicked.
21	Guarantees	\$155,545	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

Reporting Institution: U.S. Naval Academy **Reporting Year (FY):** 2016

ID	Item	Amount	Definition
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$14,250,275	Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
	and Itelated Emilies		• Gross wages and bonuses.
			• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.
			Place any severance payments in Category 26.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the	\$10,917,594	Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:
	University and Related		• Gross wages and bonuses.
	Entities		 Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.
			Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by	\$0	Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
	Third Party		• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
26	Severance Payments	\$0	Input severance payments and applicable benefits recognized for past coaching and administrative personnel.
27	Recruiting	\$1,059,628	Input transportation, lodging and meals for prospective student- athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

ID	Item	Amount	Definition
28	Team Travel	\$2,934,459	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. Note: Expenses related to post-season bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	\$2,636,322	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided. Note: Expenses related to post-season bowls should be included in
			Category 41.
30	Game Expenses	\$1,513,271	Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.
			Note: Expenses related to post-season bowls should be included in Category 41.
31	Fund Raising, Marketing and Promotion	\$1,797,071	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$2,873,698	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$0	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
			Note: Expenses related to post-season bowls should be included in Category 41.

Reporting Institution: U.S. Naval Academy **Reporting Year (FY):** 2016

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$0	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).
			Do not report depreciation.
			Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.
35	Direct Overhead and Administrative Expenses	\$6,226,640	Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:
			• Administrative/Overhead fees charged by the institution to athletics.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			• Equipment Repair.
			• Telephone.
			Other Administrative Expenses.
36	Indirect Institutional Support	\$0	Input overhead and administrative expenses NOT paid by or charged directly to athletics including:
			• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			• Equipment Repair.
			• Telephone.
			Other Administrative Expenses.
			Do not report depreciation.
			Note: This category should equal Category 6.

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$0	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$109,228	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$0	Include meal allowance and food/snacks provided to student-athletes.
			Note: Meals provided during team travel should be reported in Category 28.
40	Other Operating Expenses	\$4,631,409	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
			• Non-team travel (conferences, etc.).
			• Team banquets and awards.
			If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.
41	Bowl Expenses	\$1,880	Input all expenditures related to participation in a post-season bowl game, including:
			• Team travel, lodging and meal expenses.
			• Bonuses related to bowl participation.
			• Spirit groups.
			• Uniforms.
	Total Operating Expenses	\$49,107,020	Total of Categories 20-41.

Revenue/Expense Details

- 1 Ticket Sales
- 5,919,316 Input revenue received for sales of admissions to athletic events. This may include:
 - Public and faculty sales.
 - Student sales
 - Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

Revenues by Source	Men's Teams Only V Ticket Sales	Vomen's Teams Only No Ticket Sales	ot Allocated by Gender Ticket Sales
Baseball	0		
Basketball	464,583	56,037	
Football	4,811,515		
Golf	0	0	
Gymnastics	0		
Lacrosse	84,899	0	
Rifle			0
Rowing		0	
Soccer	17,420	9,125	
Swimming and Diving	56,274	0	
Tennis	0	0	
Track and Field, X-Country	0	0	
Volleyball		0	
Water Polo	0		
Wrestling	12,886		
Others	0	0	
Subtotal All Teams	5,447,577	65,162	0
Revenue Not Related to Specific Teams	0	0	406,577
Total Revenue	5,447,577	65,162	406,577

- 2 Direct State or Other Government Support
- \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	(0
Revenue Not Related to Specific Teams			
Total Revenue	0	(0

3 Student Fees \$635,352 Input student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only V Student Fees	Vomen's Teams Only Student Fees	Not Allocated by Gender Student Fees
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams	}		635,352
Total Revenue	0	0	635,352

4 Direct Institutional Support

- \$1,775,941 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
 - Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition waivers, transfers)
 - Federal work study support for student workers employed by athletics.
 - Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

Revenues by Source	Men's Teams Only Direct Institutional	Women's Teams Only Direct Institutional	Not Allocated by Gender Direct Institutional
	Support	Support	Support
Baseball	19,056		
Basketball	0	8,986	
Football	0		
Golf	405	645	
Gymnastics	167,727		
Lacrosse	109,089	5,089	
Rifle			18,307
Rowing		0	
Soccer	1,693	3,536	
Swimming and Diving	137,345	122,988	
Tennis	11,952	6,733	
Track and Field, X-Country	156,520	358,365	
Volleyball		4,394	
Water Polo	7,374		
Wrestling	6,977		
Others	25,280	0	
Subtotal All Teams	643,418	510,736	18,307
Revenue Not Related to Specific Teams	0	0	603,480
Total Revenue	643,418	510,736	621,787

5 Less -Transfers to Institution

\$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	() (0
Revenue Not Related to Specific Teams			
Total Revenue	() (0

6 Indirect Institutional Support

- \$0 Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:
 - Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
 - Facilities maintenance.
 - Security.
 - Risk Management.
 - Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	(0

Revenue Not Related to

Specific Teams

Revenues by Source	Men's Teams Only Indirect Institutional	Women's Teams Only Indirect Institutional	Not Allocated by Gender Indirect Institutional	
	Support	Support	Support	
Total Revenue	0		0	

Reporting Institution: U.S. Naval Academy

Reporting Year (FY): 2016

- 6A Indirect Institutional
 Support Athletic Facilities
 Debt Service, Lease and
 Rental Fees
- \$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Revenue Not Related to Specific Teams Total Revenue	O	Remairees 0	O Rental Pees

7 Guarantees

\$4,285,912 Input revenue received from participation in away games.

Revenues by Source	Men's Teams Only W Guarantees	omen's Teams Only No Guarantees	t Allocated by Gender Guarantees
Baseball	0	Guarantees	Guarantees
Basketball	75,000	18,000	
Football	4,191,412		
Golf	0	0	
Gymnastics	0		
Lacrosse	0	0	
Rifle			0
Rowing		0	
Soccer	1,500	0	
Swimming and Diving	0	0	
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	4,267,912	18,000	0
Revenue Not Related to Specific Teams			
Total Revenue	4,267,912	18,000	0

- 8 Contributions \$6,700,212 Input contributions provided and used by athletics in the reporting year including:
 - Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
 - Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
 - Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Revenues by Source	Men's Teams Only V Contributions	Vomen's Teams Only N Contributions	ot Allocated by Gender Contributions
Baseball	17,059		
Basketball	57,186	77,278	
Football	1,043,275		
Golf	41,400	0	
Gymnastics	8,018		
Lacrosse	143,518	17,586	
Rifle			1,020
Rowing		26,960	
Soccer	117,663	145,694	
Swimming and Diving	35,115	55,517	
Tennis	8,847	23,150	
Track and Field, X-Country	15,731	1,324	
Volleyball		1,663	
Water Polo	1,094		
Wrestling	73,319		
Others	135,928	0	
Subtotal All Teams	1,698,153	349,172	1,020
Revenue Not Related to Specific Teams	0	0	4,651,867
Total Revenue	1,698,153	349,172	4,652,887

- 9 In-Kind \$600,000 Input market value of in-kind contributions in the reporting year including:
 - Dealer provided automobiles.
 - Equipment.
 - Services.
 - Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

	Men's Teams Only	Women's Teams Only	y Not Allocated by Gender
Revenues by Source	In-Kind	In-Kind	In-Kind
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	(0
Revenue Not Related to Specific Teams			600,000
Total Revenue	0	(600,000

- 10 Compensation and Benefits provided by a third party
- \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Compensation and Benefits provided by a third party	Compensation and Benefits provided by a third party	_
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0

Reporting Year (FY): 2016

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	•	•
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$2,767,500 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Media Rights	Media Rights	Media Rights	
Baseball				
Basketball				
Football	2,767,500			
Golf				
Gymnastics				
Lacrosse				
Rifle				
Rowing				
Soccer				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Water Polo				
Wrestling				
Others				
Subtotal All Teams	2,767,500	0	0	
Revenue Not Related to Specific Teams	,			
Total Revenue	2,767,500	0	0	

12 NCAA Distributio ns

\$613,494 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only Women NCAA Distributions NCAA	•	Not Allocated by Gender NCAA Distributions
Baseball			
Basketball			
Football			
Golf			
Gymnastics	2,130		
Lacrosse	23,400	0	
Rifle			
Rowing			
Soccer			
Swimming and Diving	4,860	4,860	
Tennis			
Track and Field, X-Country		8,060	
Volleyball			
Water Polo			
Wrestling	5,499		
Others	7,495	0	
Subtotal All Teams	43,384	12,920	0
Revenue Not Related to Specific Team	ns		557,190
Total Revenue	43,384	12,920	557,190

13 Conference
Distributions (Non
Media and Non Bowl)

\$1,521,872 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source		Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball			
Basketball	2,063	1,394	
Football	1,507,217		
Golf	2,871		
Gymnastics			
Lacrosse			
Rifle			
Rowing		1,813	
Soccer			
Swimming and Diving			
Tennis		3,284	
Track and Field, X-Country	1,615	1,615	
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	1,513,766	8,106	0
Revenue Not Related to Specific Teams			
Total Revenue	1,513,766	8,106	0

14 Program, Novelty, Parking and Concession Sales

\$1,651,130 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball	3,205		
Basketball	4,886	2,111	
Football	568,226		
Golf			
Gymnastics			
Lacrosse	6,251	971	
Rifle			
Rowing			
Soccer	741	1,028	
Swimming and Diving	268		
Tennis		12	
Track and Field, X-Country	28		
Volleyball		273	
Water Polo			
Wrestling	616		
Others	570		
Subtotal All Teams	584,791	4,395	0
Revenue Not Related to Specific Teams			1,061,944
Total Revenue	584,791	4,395	1,061,944

15 Royalties, Licensing, Advertisement and Sponsorships \$8,377,263 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball	80,750		
Basketball	70,000	59,000	
Football	813,419		
Golf	24,986	14,922	
Gymnastics	11,428		
Lacrosse	176,001	97,000	
Rifle			6,000
Rowing		0	
Soccer	51,710	55,710	
Swimming and Diving	26,092	29,683	
Tennis	25,048	18,923	
Track and Field, X-Country	67,991	57,742	
Volleyball		20,914	
Water Polo	19,057		
Wrestling	39,914		
Others	111,338	0	
Subtotal All Teams	1,517,734	353,894	6,000
Revenue Not Related to Specific Teams	0	0	6,499,635
NCAA Membership Fin	ancial Reporting System		Page 32 of 85

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Royalties, Licensing,	Royalties, Licensing,	Royalties, Licensing,
	Advertisement and	Advertisement and	Advertisement and
	Sponsorships	Sponsorships	Sponsorships
Total Revenue	1,517,734	353.894	

16 Sports Camp Revenues \$3,843,753 Input amounts received by the athletics department for sports camps and clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Sports Camp Revenues	Sports Camp Revenues	Sports Camp Revenues
Baseball	319,410		
Basketball	105,406	75,955	
Football	22,725		
Golf			
Gymnastics			
Lacrosse	867,089	235,310	
Rifle			
Rowing		209,025	
Soccer	359,297	208,802	
Swimming and Diving	230,740		
Tennis	34,740	53,889	
Track and Field, X-Country	66,050	73,360	
Volleyball		247,116	
Water Polo	117,415		
Wrestling	326,844		
Others	290,580		
Subtotal All Teams	2,740,296	1,103,457	0
Revenue Not Related to Specific Teams			
Total Revenue	2,740,296	1,103,457	0

17 Athletics Restricted Endowment and Investments Income -\$916,411 Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.

This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	C) (0
Revenue Not Related to Specific Teams			-916,411
Total Revenue	C	(-916,411

18 Other Operating Revenue

\$5,301,094 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball			
Basketball	17,976	480	
Football	248,197		
Golf	7,000	12,090	
Gymnastics			
Lacrosse		3,400	
Rifle			
Rowing			
Soccer			
Swimming and Diving		350	
Tennis	4,400	4,250	
Track and Field, X-Country	3,250	210	
Volleyball			
Water Polo	8,950		
Wrestling	3,920		
Others			
Subtotal All Teams	293,693	20,780	0
Revenue Not Related to Specific Teams			4,986,621
Total Revenue	293,693	20,780	4,986,621

19 Bowl Revenues \$1,100,000 Input all amounts received related to participation in a post-season bowl game, including:

- Expense reimbursements.
- Ticket sales.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Bowl Revenues	Bowl Revenues	Bowl Revenues
Baseball			
Basketball			
Football	1,100,000		
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	1,100,000	0	0
Revenue Not Related to Specific Teams	S		
Total Revenue	1,100,000	0	0

Total Operating Revenues

\$44,176,428 Total of Categories 1-19.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Total Operating Revenues	Total Operating Revenues	Total Operating Revenues
Baseball	439,480		
Basketball	797,100	299,241	
Football	17,073,486		
Golf	76,662	27,657	
Gymnastics	189,303		
Lacrosse	1,410,247	359,356	
Rifle			25,327
Rowing		237,798	
Soccer	550,024	423,895	
Swimming and Diving	490,694	213,398	
Tennis	84,987	110,241	
Track and Field, X-Country	311,185	500,676	
Volleyball		274,360	
Water Polo	153,890		
Wrestling	469,975		
Others	571,191	0	
Subtotal All Teams	22,618,224	2,446,622	25,327
Revenue Not Related to Specific Teams	0	0	19,086,255
Total Revenue	22,618,224	2,446,622	19,111,582

20 Athletic Total Dollar Student **Amount** Aid

- \$0 Input the total amount of athletic student-aid for the reporting year including:
 - Summer school.
 - Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
 - Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Using the institution's squad lists, enter the athletic aid equivalencies in column A and exhausted eligibility or medical eligibility equivalencies in column B. Please note that these equivalency calculations should **NOT** include other expenses related to attendance. Enter the actual number of student athletes receiving athletic aid by sport (whole numbers) in the fourth column and the total dollar amount of athletic student aid, including cost of attendance, in the last column.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the "Import from CA" button is clicked.

Total 0 **Equivalencies** Awarded

0

Total Students Receiving Aid

Male Athlete Scholarships

Sport	Athletic Aid	Exhausted	Total Equivalencies	Number of	Total
	Equivalency	Eligibility or	Awarded in	Students Receiving	Dollar
	(A)	Medical	2015-2016 (A+B)	Athletic Aid	Amount
		Equivalency (B)			

Baseball

Basketball

Football

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2015-2016 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Golf					
Gymnastics					
Lacrosse					
Soccer					
Swimming and Diving					
Tennis					
Track and Field, X-Country					
Water Polo					
Wrestling					
Others					
Expenses Not Related to Specific Teams					
Totals	0	(0	0	0
		Female Athlete	•		
Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2015-2016 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball		•			
Golf					
Lacrosse					
Rowing					
Soccer					
Swimming and Diving					
Tennis					
Track and Field, X-Country					
Volleyball					
Others					
NCAA Membersl	hip Financial Repor	ting System		Pag	ge 40 of 85

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2015-2016 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams					
Totals	0	0	C	0	0
Sport	No Athletic Aid Equivalency (A)	Exhausted Eligibility or	ender Scholarships Total Equivalencies Awarded in	Number of Students Receiving	Total Dollar
		Medical Equivalency (B)	2015-2016 (A+B)	Athletic Aid	Amount
Rifle					
Expenses Not Related to Specific Teams					
Totals	0	0	0	0	0

21 Guarantees \$155,545 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

	Men's Teams Only Women's Teams Only Not Allocated b				
Expenses by Object of Expenditure	Guarantees	Guarantees	Guarantees		
Baseball					
Basketball					
Football	145,000				
Golf					
Gymnastics					
Lacrosse	1,547				
Rifle					
Rowing					
Soccer	4,959	1,500			
Swimming and Diving					
Tennis					
Track and Field, X-Country					
Volleyball		2,539			
Water Polo					
Wrestling					
Others					
Subtotal All Teams	151,506	4,039	0		
Expenses Not Related to Specific Teams					
Total Expenses	151,506	4,039	0		

Bonuses paid by the University and Related Entities

23 Coaching Salaries, Benefits and

Bonuses paid by a Third Party

- 22 Coaching Salaries, Benefits and \$14,250,275 Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

- \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

Men's Teams Coaching Expenses

Men's Teams Head Coaches				Men's Teams Assistant Coaches		
Sport	Numbe FTE	Coaching	Coaching	Numbe FTE	Coaching	Coaching
	r of	Salaries,	Salaries,	r of	Salaries,	Salaries,
	Positio	Benefits and	Benefits and	Positio	Benefits and	Benefits and
	ns	Bonuses paid by	Bonuses paid	ns	Bonuses paid by	Bonuses paid
		the University	by a Third		the University	by a Third
		and Related	Party		and Related	Party
		Entities			Entities	
Baseball	1	(b) (4)	() 3 2	(b) (4)	0
Basketball	1	1	() 5 4		0

		Men	's Teams Head Co	oaches	I	Men's	s Teams Assistant	Coaches
Sport	Numbe r of Positio ns	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Football	1	1	(b) (4)	(13	13	(b) (4)	0
Golf	1	0.5		(2	0.5		0
Gymnastics	1	0.67		(1	1		0
Lacrosse	1	1		(3	2		0
Rifle	1	0.5		() 1	0.5		0
Soccer	1	1		(3	2		0
Swimming and Diving	2	1.17		(2	0		0
Tennis	1	1		(2	1		0
Track and Field, X- Country	2	1.67	(b) (4)) 4	1		0
Water Polo	1	1		(2	1		0
Wrestling	1	1		() 3	2		0
Others	4	2.5	(b) (4)	(20	3	(b) (4)	0
Subtotal All Teams	19	15.01	(5) (4)	(64	33.0		0
Expenses Not Related to Specific Teams				()			0
Total Expenses				()			0

Women's Teams Coaching Expenses

		Wom	en's Teams Head (Coaches	W	ome	n's Teams Assistan	t Coaches
Sport	Numbe r of Positio ns	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1	(b) (4)	() 4	4	(b) (4)	0
Golf	1	1		() 1	1		0
Lacrosse	1	1		() 3	2		0
Rifle	1	0.5		() 1	0.5		0
Rowing	1	1		() 5	1		0
Soccer	1	1		(2	2		0
Swimming and Diving	2	1.17		(2	1		0
Tennis	1	1		(2	1		0
Track and Field, X- Country	2	1.34	(b _.	() 3	0		0
Volleyball	1	1	(1.) (4.)	(2	2	(b) (4)	0
Others	0	0	(b) (4)	(0	0		0
Subtotal All Teams	12	10.01		() 25	14.5		0
Expenses Not Related to Specific Teams				()		(b) (4)	0
Total Expenses			(b) (4)	()		(5) (4)	0

Reporting Year (FY): 2016

- 24 Support Staff/
 Administrative
 Compensation, Benefits
 and Bonuses paid by the
 University and Related
 Entities
- \$10,917,594 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

- 25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
- \$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

	Men's Teams Only		Women's Teams Only		Not Allocate	d by Gender
Expenses by	Support Staff/					
Object of	Administrative	Administrative	Administrative	Administrative	Administrative	Administrative
Expenditure	Compensation,	Compensation,	Compensation,	Compensation,	Compensation,	Compensation,
	Benefits and	Benefits and	Benefits and	Benefits and	Benefits and	Benefits and
	Bonuses paid	Bonuses paid				
	by the	by Third Party	by the	by Third Party	by the	by Third Party
	University and		University and		University and	
	Related		Related		Related	
	Entities		Entities		Entities	
Baseball	(b) (4)		(b) (4)		(b) (4)	
Basketball		0				

	Men's Te	ams Only	Women's	Teams Only	Not Allocate	d by Gender
		Support Staff/				
_						Administrative
Expenditure	_		_	_	_	Compensation,
	Benefits and	Benefits and			Benefits and	Benefits and
	by the	Bonuses paid by Third Party	_	Bonuses paid by Third Party	-	Bonuses paid by Third Party
	University and	•	University and		University and	
	Related	•	Related	•	Related	
	Entities		Entities		Entities	
Football	(b) (4)		(b) (4)		(b) (4)	
Golf						
Gymnastics						
Lacrosse						
Rifle						
Rowing						
Soccer	(b) (4)	0				
Swimming	(b) (4)					
and Diving						
Tennis						
Track and Field, X-			(D) (4)			
Country						
Volleyball						
Water Polo						
Wrestling						
Others						
Subtotal All Teams		0		O		0
Expenses						
Not Related						
to Specific Teams						
Total		0		0		0
Expenses		O		O		

26 Severance Payments

\$0 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Men's Teams Only Women's Teams OnlyNot Allocated by Gender **Expenses by Object of Expenditure Severance Payments Severance Payments Severance Payments** Baseball Basketball Football Golf **Gymnastics** Lacrosse Rifle Rowing Soccer Swimming and Diving **Tennis** Track and Field, X-Country Volleyball Water Polo Wrestling Others Subtotal All Teams 0 0 0 Expenses Not Related to Specific **Teams Total Expenses** 0 0 0

27 Recruiting \$1,059,628 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

	Men's Teams Only Women's Teams Only Not Allocated by Gend					
Expenses by Object of Expenditure	Recruiting	Recruiting	Recruiting			
Baseball	37,945					
Basketball	81,702	1,720				
Football	439,700					
Golf	3,108	4,151				
Gymnastics	16,377					
Lacrosse	62	28,030				
Rifle			4,174			
Rowing		4,888				
Soccer	15,186	19,578				
Swimming and Diving	18,358	21,717				
Tennis	16,983	27,873				
Track and Field, X-Country	7,264	15,124				
Volleyball		33,618				
Water Polo	15,260					
Wrestling	41,407					
Others	19,352					
Subtotal All Teams	712,704	156,699	4,174			
Expenses Not Related to Specific Teams	S		186,051			
Total Expenses	712,704	156,699	190,225			

Team \$2,934,459 Input air and ground travel, lodging, meals and incidentals (including housing costs
Trave incurred during school break period) for competition related to preseason, regular season
and non-bowl postseason. Amounts incurred for food and lodging for housing the team
before a home game also should be included. Use of the institution's own vehicles or
airplanes as well as in-kind value of donor-provided transportation.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Expenses by Object of Expenditure	Team Travel	Team Travel	Team Travel	
Baseball	32,668			
Basketball	137,286	78,404		
Football	1,724,506			
Golf	34,472	15,184		
Gymnastics	29,050			
Lacrosse	45,585	34,702		
Rifle			20,296	
Rowing		53,823		
Soccer	36,908	31,811		
Swimming and Diving	19,867	31,851		
Tennis	20,587	33,001		
Track and Field, X-Country	94,861	66,242		
Volleyball		21,404		
Water Polo	76,412			
Wrestling	83,217			
Others	212,322	0		
Subtotal All Teams	2,547,741	366,422	20,296	
Expenses Not Related to Specific Teams	0	0	0	
Total Expenses	2,547,741	366,422	20,296	

29 Sports Equipment, Uniforms and Supplies \$2,636,322 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of inkind equipment provided.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	99,806		
Basketball	76,170	67,986	
Football	968,356		
Golf	25,391	19,879	
Gymnastics	27,877		
Lacrosse	203,778	102,089	
Rifle			27,417
Rowing		0	
Soccer	53,403	59,246	
Swimming and Diving	44,692	36,203	
Tennis	37,000	27,085	
Track and Field, X-Country	83,223	70,545	
Volleyball		25,308	
Water Polo	26,431		
Wrestling	46,891		
Others	137,824	0	
Subtotal All Teams	1,830,842	408,341	27,417
Expenses Not Related to Specific Teams	0	0	369,722
Total Expenses	1,830,842	408,341	397,139

Game \$1,513,271 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Expenses by Object of Expenditure	Men's Teams Only V Game Expenses	Women's Teams Only N Game Expenses	ot Allocated by Gender Game Expenses
Baseball	46,553	Game Expenses	Game Expenses
Basketball	186,839	89,185	
Football	567,162		
Golf	8,582	17,171	
Gymnastics	22,393		
Lacrosse	149,998	38,777	
Rifle			0
Rowing		12,599	
Soccer	10,191	13,089	
Swimming and Diving	33,880	14,495	
Tennis	7,338	16,480	
Track and Field, X-Country	19,791	14,877	
Volleyball		13,924	
Water Polo	13,795		
Wrestling	37,828		
Others	38,227		
Subtotal All Teams	1,142,577	230,597	0
Expenses Not Related to Specific Teams	0	0	140,097
Total Expenses	1,142,577	230,597	140,097

31 Fund Raising, Marketing \$1,797,071 Input costs associated with fund raising, marketing and promotion for and Promotion media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			1,797,071
Total Expenses	0	0	1,797,071

32 Sports
Camp
Expenses

\$2,873,698 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Sports Camp Expenses	Sports Camp Expenses	Sports Camp Expenses
Baseball	230,331		
Basketball	159,809	53,160	
Football	22,033		
Golf			
Gymnastics	756		
Lacrosse	608,308	203,054	
Rifle			
Rowing		146,276	
Soccer	248,502	148,047	
Swimming and Diving	157,100	0	
Tennis	24,323	38,011	
Track and Field, X-Country	46,253	48,926	
Volleyball		174,243	
Water Polo	83,912		
Wrestling	229,659		
Others	225,808	0	
Subtotal All Teams	2,036,794	811,717	0
Expenses Not Related to Specific Teams	0	0	25,187
Total Expenses	2,036,794	811,717	25,187

33 Spirit Groups \$0 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

	•		y Not Allocated by Gender
Expenses by Object of Expenditure	Spirit Groups	Spirit Groups	Spirit Groups
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	() 0
Expenses Not Related to Specific Teams	S		
Total Expenses	0	(0

- 34 Athletic Facilities
 Debt Service, Leases
 and Rental Fee
- \$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure		Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

35 Direct Overhead and Administrative Expenses

\$6,226,640 Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball	4,631		
Basketball	43,963	41,598	
Football	337,972		
Golf	805	1,884	
Gymnastics	19,146		
Lacrosse	24,072	16,697	
Rifle			361
Rowing		16,397	
Soccer	3,761	6,760	
Swimming and Diving	11,713	2,224	
Tennis	7,108	1,642	
Track and Field, X-Country	3,419	536	
Volleyball		11,149	
Water Polo	822		
Wrestling	8,268		
Others	9,482	0	
Subtotal All Teams	475,162	98,887	361
Expenses Not Related to Specific Teams	0	0	5,652,230

Reporting Institution: U.S. Naval Academy **Reporting Year (FY):** 2016

Expenses by Object of	Men's Teams Only Direct Overhead and	Women's Teams Only Direct Overhead and	Not Allocated by Gender Direct Overhead and
Expenses by Object of	Direct Overneau and	Direct Overhead and	Direct Overhead and
Expenditure	Administrative Expenses	Administrative Expenses	Administrative Expenses
Total Expenses	475,162	98,887	5,652,591

36 Indirect Institutional Support

- \$0 Input overhead and administrative expenses **NOT** paid by or charged directly to athletics including:
 - Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
 - Facilities maintenance.
 - Security.
 - Risk Management.
 - Utilities.
 - Equipment Repair.
 - Telephone.
 - Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0		0

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Expenses Not Related to Specific Teams			
Total Expenses	0	(0 0

37 Medical Expenses and Insurance

\$0 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	(0
Expenses Not Related to Specific Teams			
Total Expenses	0	(0

38 Memberships and Dues

\$109,228 Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball	215		
Basketball	870	640	
Football	900		
Golf	545	1,270	
Gymnastics	1,847		
Lacrosse	650	650	
Rifle			0
Rowing		554	
Soccer	285	625	
Swimming and Diving	3,873	0	
Tennis	1,155	1,221	
Track and Field, X-Country	350	350	
Volleyball		533	
Water Polo	4,024		
Wrestling	4,515		
Others	11,856	0	
Subtotal All Teams	31,085	5,843	0
Expenses Not Related to Specific Teams	0	0	72,300
Total Expenses	31,085	5,843	72,300

39 Student-Athlete Meals (non-travel)

\$0 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball			
Basketball			
Football			
Golf			
Gymnastics			
Lacrosse			
Rifle			
Rowing			
Soccer			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Water Polo			
Wrestling			
Others			
Subtotal All Teams	0	(0
Expenses Not Related to Specific Teams			
Total Expenses	0	(0

- 40 Other Operating Expenses
- \$4,631,409 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
 - Non-team travel (conferences, etc.).
 - Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	17,059		
Basketball	65,581	79,941	
Football	1,148,047		
Golf	41,400	252	
Gymnastics	8,018		
Lacrosse	103,518	20,028	
Rifle			1,020
Rowing		27,188	
Soccer	117,973	145,694	
Swimming and Diving	36,549	55,517	
Tennis	8,847	25,074	
Track and Field, X-Country	15,332	1,367	
Volleyball		1,663	
Water Polo	1,594		
Wrestling	74,124		
Others	113,784	0	
Subtotal All Teams	1,751,826	356,724	1,020
Expenses Not Related to Specific Teams	0	0	2,521,839
Total Expenses	1,751,826	356,724	2,522,859

- 41 Bowl Expenses \$1,037 Input all expenditures related to participation in a post-season bowl game, including:
 - Team travel, lodging and meal expenses.
 - Bonuses related to bowl participation.
 - Spirit groups.
 - Uniforms.

	•	Women's Teams Only No	•
Expenses by Object of Expenditure	Bowl Expenses	Bowl Expenses	Bowl Expenses
Baseball	36		
Basketball	25	17	
Football	181		
Golf	15	9	
Gymnastics	19		
Lacrosse	52	42	
Rifle			
Rowing		57	
Soccer	31	28	
Swimming and Diving	46	42	
Tennis	15	16	
Track and Field, X-Country	41	26	
Volleyball		18	
Water Polo	34		
Wrestling	57		
Others	227	3	
Subtotal All Teams	779	258	0
Expenses Not Related to Specific Teams			
Total Expenses	779	258	0

Total Operating Expenses

\$49,106,305 Total of Categories 20-41.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Operating Expenses	Total Operating Expenses	Total Operating Expenses
Baseball	1,058,775		
Basketball	1,974,312	1,223,857	
Football	13,414,634		
Golf	144,318	128,163	
Gymnastics	416,347		
Lacrosse	2,303,917	817,874	
Rifle	123,995	4	53,268
Rowing		448,625	
Soccer	949,623	834,517	
Swimming and Diving	452,690	341,186	
Tennis	353,400	372,369	
Track and Field, X-Country	801,717	566,220	
Volleyball		558,903	
Water Polo	398,940		
Wrestling	836,933		
Others	1,559,509	3	
Subtotal All Teams	24,789,110	5,291,721	53,268
Expenses Not Related to Specific Teams	0	0	18,972,206
Total Expenses	24,789,110	5,291,721	19,025,474

Athletics Participation

Table 1,357 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

]	Number o	f Participants	Partici	f Participants pating on a nd Team	Number of Participants Participating on a Third Team	
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		36					
Basketball		25	17				
Cross Country		41	26	38	19	33	16
Football		181					
Golf		15	9				
Gymnastics		19					
Lacrosse		52	42		1		
Rifle	X	9	4				
Rowing			57				
Soccer		31	28		1		
Swimming and Diving		46	42				
Tennis		15	16				
Track, Indoor		96	60	95	58	37	16
Track, Outdoor		92	59	91	58	37	16
Volleyball			18				
Water Polo		34					
Wrestling		57					

Number of Participants Number of Participants Number of Participants
--

		•	-	_	pating on a nd Team	Participating on a Third Team	
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Others		227	3	4		3	
Total Participants		976	381	228	137	110	48
Participant Proportion		71.9%	28.1%				
Unduplicated Count of Participants		844	304				

Head Coaching Assignments - Men's Teams

Table 2A

19 Table 2A - - - Head Coaches Assignments Men's Teams

Head Coaches of Men's Teams

	N	Iale Coacl	nes - Head C	Count			hes - Head	Count
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		University	Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Golf		1	1					
Gymnastics	1		1					
Lacrosse	1		1					
Rifle	1		1					
Soccer	1		1					
Swimming and Diving	1	1	2					
Tennis	1		1					
Track and Field, X-Country	1	1	2					
Water Polo	1		1					
Wrestling	1		1					
Others	3	1	3	1				
Coaching Position Totals	15	4	18	1	0	0	0	0

Head Coaching Assignments - Women's Teams

Table 2B

13 Table 2B - - - Head Coaches Assignments Women's Teams

Head Coaches of Women's Teams

	ľ	Male Coach	nes - Head C	Count	Female Coaches - Head Count			
Sport	Full Time	Part Time	Full Time	Part Time	Full Time	Part Time	Full Time	Part Time
	Coaching	Coaching	University	University	Coaching	Coaching	University	University
	Duties	Duties	Employee	Employee or Volunteer	Duties	Duties	Employee	Employee or Volunteer
Basketball					1		1	
Golf					1		1	
Lacrosse					1		1	
Rifle	1		1					
Rowing	1		1					
Soccer					1		1	
Swimming and Diving		1	2					
Tennis	1		1					
Track and Field, X-Country						2	2	
Volleyball	1		1					
Others		1		1				
Coaching Position Totals	5	2	6	1	4	2	6	0

Assistant Coaching Assignments - Men's Teams

Table 3A

61 Table 3A - - - Assistant Coaches Assignments Men's Teams

Assistant Coaches of Men's Teams

	\mathbf{N}	Iale Coach	nes - Head C	Count	Fe	emale Coac	hes - Head	Count
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	Part Time University Employee or Volunteer
Baseball	2	1	2	1				
Basketball	5		5					
Football	13		13					
Golf		2	1	1				
Gymnastics		1	1					
Lacrosse	2	1	2	1				
Rifle	1		1					
Soccer	2	1	2	1				
Swimming and Diving		2	1	1				
Tennis	1	1	1	1				
Track and Field, X- Country	1	3	2	2				
Water Polo	1		1			1		1
Wrestling	2	1	3					
Others	6	11	17	1				
Coaching Position Totals	36	24	52	9	0	1	0	1

Assistant Coaching Assignments - Women's Teams

Table 3B

22 Table 3B - - - Assistant Coaches Assignments Women's Teams

Assistant Coaches of Women's Teams

	Male Coaches - Head Count					Female Coaches - Head Count			
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	Part Time University Employee or Volunteer	
Basketball	1		1		3		3		
Golf					1		1		
Lacrosse	1		1		1		1		
Rifle	1		1						
Rowing		2		2	1		1		
Soccer	2		2						
Swimming and Diving			1			1		1	
Tennis					1		1		
Track and Field, X-Country		3	2	1					
Volleyball					2		2		
Others		1		1					
Coaching Position Totals	6	6	8	4	9	1	9	1	

Other Reporting Items

AUP Data Categories:

50 - Excess Transfers to Institution: \$0

51 - Conference Realignment Expenses: \$0

52 - Total Athletics Related Debt: \$5,817,045

53 - Total Institutional Debt: \$0

54 - Athletics Dedicated Endowments: \$1,082,566

55 - Institutional Endowments:

56 - Athletics Related Capital Expenditures:

Other Data Categories:

Institutional Expenses: \$149,700,000

Athletically-Related Facilities Annual Debt Service: \$124,342

Institution's Annual Debt Service: \$0

Institution's Education and General Expenses: \$45,400,000

Average Cost of Full Grant-in-Aid - In-State:

Average Cost of Full Grant-in-Aid - Out-of-State:

Average Cost of Attendance - In-State: \$1

Average Cost of Attendance - Out-of-State: \$1

Revenue Distribution - Sports Sponsored

Distribution Year: 2017

Academic Year of Sport Sponsorship Information: 2015-16

Men's Sports	Women's Sports	Mixed Sports
x Baseball	x Women's Basketball	x Mixed Rifle
x Football	x Women's Cross Country	
x Men's Basketball	x Women's Golf	
x Men's Cross Country	x Women's Lacrosse	
x Men's Golf	x Women's Rowing	
x Men's Gymnastics	x Women's Soccer	
x Men's Lacrosse	x Women's Swimming and Diving	
x Men's Soccer	x Women's Tennis	
x Men's Swimming and Diving	x Women's Track, Indoor	
x Men's Tennis	x Women's Track, Outdoor	
x Men's Track, Indoor	x Women's Volleyball	
x Men's Track, Outdoor		
x Men's Water Polo		
x Men's Wrestling		
Total Men's Sports Sponsored: 14	Total Women's Sports Sponsored: 11	Total Mixed Sports Sponsored: 1
Current Year's Submission of Sports Sponsored: 26	Previous Year's Submission of Sports Sponsored: 26	Variance: 0

Revenue Distribution - Grants-in-Aid

Distribution Year: 2017

Academic Year of Grant-in-Aid Information: 2015-16

Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Baseball	0	0	0
Basketball	0	0	0
Football	0	0	0
Golf	0	0	0
Gymnastics	0	0	0
Lacrosse	0	0	0
Soccer	0	0	0
Swimming and Diving	0	0	0
Tennis	0	0	0
Track and Field, X-Country	0	0	0
Water Polo	0	0	0
Wrestling	0	0	0
Total Men's	0	0	0

Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Basketball	0	0	0
Golf	0	0	0
Lacrosse	0	0	0
Rowing	0	0	0
Soccer	0	0	0
Swimming and Diving	0	0	0
Tennis	0	0	0
Track and Field, X-Country	0	0	0

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Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Volleyball	0	0	0
Total Women's	0	0	0

Mixed Team Sports

Mixed Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Rifle	0	0	0
Total Mixed	0	0	0

Prior Year Total Rev Dist	Current Year Total Rev Dist	Variance Between Prior and
Equivalencies	Equivalencies	Current Year
0	0	0 (0.00%)

Comments

Comments: Other sports for men includes heavyweight and lightweight crew, lightweight football and squash. For women it includes squash.

Operating Expenses

Note: These values are calculated from data entered earlier in the system.

Table 4 - Operating Expenses

\$6,574,233 All expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as ``game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials. This is calculated from data entered earlier in the system.

	Operatin	Operating Expenses		Per Capita Expenses	
Sport	Men's Teams	Women's Teams	Men's Teams	Women's Teams	
Baseball	179,027		4,973		
Basketball	400,295	235,575	16,012	13,857	
Football	3,260,024		18,011		
Golf	68,445	52,234	4,563	5,804	
Gymnastics	79,320		4,175		
Lacrosse	399,361	175,568	7,680	4,180	
Rifle	33,032	14,681	3,670	3,670	
Rowing		66,422		1,165	
Soccer	100,502	104,146	3,242	3,720	
Swimming and Diving	98,439	82,549	2,140	1,965	
Tennis	64,925	76,566	4,328	4,785	
Track and Field, X-Country	197,875	151,664	864	1,046	
Volleyball		60,636		3,369	
Others	388,373	0	1,711	0	
Water Polo	116,638		3,431		
Wrestling	167,936		2,946		
Total Operating Expense	5,554,192	1,020,041	5,691	2,677	
Percent of Total	84.5%	15.5%			

Revenues by Sport

Note: These values are calculated from data entered earlier in the system.

Table \$44,176,428 You must also include revenues attributable to intercollegiate athletic activities. This

7 -- means revenues from appearance guarantees and options, an athletic conference, Reven tournament or bowl games, concessions, contributions from alumni and others, ues. institutional support, program advertising and sales, radio and television, royalties,

signage and other sponsorships, sports camps, State or other government support, student

activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the

system.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	Total
Revenues Attributable to Specific	Table 7	Table 7	Table 7	Table 7
Teams	Revenues.	Revenues.	Revenues.	Revenues.
Baseball	439,480			439,480
Basketball	797,100	299,241		1,096,341
Football	17,073,486			17,073,486
Golf	76,662	27,657		104,319
Gymnastics	189,303			189,303
Lacrosse	1,410,247	359,356		1,769,603
Rifle			25,327	25,327
Rowing		237,798		237,798
Soccer	550,024	423,895		973,919
Swimming and Diving	490,694	213,398		704,092
Tennis	84,987	110,241		195,228
Track and Field, X-Country	311,185	500,676		811,861
Volleyball		274,360		274,360
Water Polo	153,890			153,890
Wrestling	469,975			469,975
Others	571,191	0		571,191
Total Revenue excluding football and basketball	4,747,638	2,147,381	25,327	6,920,346
Total Revenue	22,618,224	2,446,622	25,327	25,090,173
Revenue Not Related to Specific Teams	0	0	19,086,255	19,086,255
Grand Total Revenue	22,618,224	2,446,622	19,111,582	44,176,428

Expenses by Sport

Note: These values are calculated from data entered earlier in the system.

Table 8 \$49,106,305 Expenses attributable to intercollegiate athletic activities. These include appearance guarantees and options, athletically related student aid, contract services, equipment,

Expens fundraising activities, operating expenses i.e.(game-day expenses), promotional es. activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities. This is calculated from data

entered earlier in the system.

entered earner	Men's Teams	Women's Teams	Not Allocated by	Total
	Only	Only	Gender	Iotai
Expenses Attributable to Specific Teams	Table 8 Expenses.	Table 8 Expenses.	Table 8 Expenses.	Table 8 Expenses.
Baseball	1,058,775			1,058,775
Basketball	1,974,312	1,223,857		3,198,169
Football	13,414,634			13,414,634
Golf	144,318	128,163		272,481
Gymnastics	416,347			416,347
Lacrosse	2,303,917	817,874		3,121,791
Rifle	123,995	4	53,268	177,267
Rowing		448,625		448,625
Soccer	949,623	834,517		1,784,140
Swimming and Diving	452,690	341,186		793,876
Tennis	353,400	372,369		725,769
Track and Field, X-Country	801,717	566,220		1,367,937
Volleyball		558,903		558,903
Water Polo	398,940			398,940
Wrestling	836,933			836,933
Others	1,559,509	3		1,559,512
Total Expenses excluding football and basketball	9,400,164	4,067,864	53,268	13,521,296
Total Expenses	24,789,110	5,291,721	53,268	30,134,099
Expenses Not Related to Specific Teams	0	0	18,972,206	18,972,206
Grand Total Expenses	24,789,110	5,291,721	19,025,474	49,106,305

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student Aid

Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Using the institution's squad lists, enter the athletic aid equivalencies in column A and exhausted eligibility or medical eligibility equivalencies in column B. Please note that these equivalency calculations should **NOT** include other expenses related to attendance. Enter the actual number of student athletes receiving athletic aid by sport (whole numbers) in the fourth column and the total dollar amount of athletic student aid, including cost of attendance, in the last column.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the "Import from CA" button is clicked.

Men's Teams	\$0
Women's Teams	\$0
Total Amount	\$0

Recruiting Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$712,704
Women's Teams	\$156,699
Total Amount	\$869,403

Head Coaches Salaries

Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

Average Salaries of Head Coaches	Dollars per FTE's FTE	Dollars per Position	Number of Positions
Men's Teams	\$336,478 15.01	\$265,817	19
Women's Teams	\$151,552 10.01	\$126,419	12

Assistant Coaches Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

Average Salaries of Assistant Coaches	Dollars per 1 FTE	FTE's	Dollars per Position	Number of Positions	
Men's Teams	\$196,573	33	\$101,358	64	
Women's Teams	\$82,470	14.5	\$47,832	25	

Statement of Revenues and Expenses For the year ended June 30, 2016 (UNAUDITED)

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
Rev	enues						
1	Ticket Sales	\$4,811,515	\$464,583	\$56,037	\$180,604	\$406,577	\$5,919,316
	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$0	\$0	\$0	\$0	\$635,352	\$635,352
4	Direct Institutional Support	\$0	\$0	\$8,986	\$1,163,475	\$603,480	\$1,775,941
	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$0	\$0
7	Guarantees	\$4,191,412	\$75,000	\$18,000	\$1,500	\$0	\$4,285,912
8	Contributions	\$1,043,275	\$57,186	\$77,278	\$870,606	\$4,651,867	\$6,700,212
9	In-Kind	\$0	\$0	\$0	\$0	\$600,000	\$600,000
	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$2,767,500	\$0	\$0	\$0	\$0	\$2,767,500
12	NCAA Distributions	\$0	\$0	\$0	\$56,304	\$557,190	\$613,494
13	Conference Distributions (Non Media and Non Bowl)	\$1,507,217	\$2,063	\$1,394	\$11,198	\$0	\$1,521,872
14	Program, Novelty, Parking and Concession Sales	\$568,226	\$4,886	\$2,111	\$13,963	\$1,061,944	\$1,651,130
	Royalties, Licensing, Advertisement and Sponsorships	\$813,419	\$70,000	\$59,000	\$935,209	\$6,499,635	\$8,377,263
16	Sports Camp Revenues	\$22,725	\$105,406	\$75,955	\$3,639,667	\$0	\$3,843,753
	Athletics Restricted Endowment and Investments Income	\$0	\$0	\$0	\$0	-\$916,411	-\$916,411
18	Other Operating Revenue	\$248,197	\$17,976	\$480	\$47,820	\$4,986,621	\$5,301,094
19	Bowl Revenues	\$1,100,000	\$0	\$0	\$0	\$0	\$1,100,000

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
	Total Operating Revenues	\$17,073,486	\$797,100	\$299,241	\$6,920,346	\$19,086,255	\$44,176,428
Exp	Expenses						
20	Athletic Student Aid	\$0	\$0	\$0	\$0	\$0	\$0
21	Guarantees	\$145,000	\$0	\$0	\$10,545	\$0	\$155,545
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	(b) (4)					\$14,250,275
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	(b) (4)				(b) (4)	\$10,917,594
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$0	\$0	\$0	\$0	\$0	\$0
27	Recruiting	\$439,700	\$81,702	\$1,720	\$350,455	\$186,051	\$1,059,628
28	Team Travel	\$1,724,506	\$137,286	\$78,404	\$994,263	\$0	\$2,934,459
29	Sports Equipment, Uniforms and Supplies	\$968,356	\$76,170	\$67,986	\$1,154,088	\$369,722	\$2,636,322
30	Game Expenses	\$567,162	\$186,839	\$89,185	\$529,988	\$140,097	\$1,513,271
31	Fund Raising, Marketing and Promotion	\$0	\$0	\$0	\$0	\$1,797,071	\$1,797,071
32	Sports Camp Expenses	\$22,033	\$159,809	\$53,160	\$2,613,509	\$25,187	\$2,873,698
33	Spirit Groups	\$0	\$0	\$0	\$0	\$0	\$0
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$0	\$0	\$0	\$0	\$0	\$0
35	Direct Overhead and Administrative Expenses	\$337,972	\$43,963	\$41,598	\$150,877	\$5,652,230	\$6,226,640

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
37	Medical Expenses and Insurance	\$0	\$0	\$0	\$0	\$0	\$0
38	Memberships and Dues	\$900	\$870	\$640	\$34,518	\$72,300	\$109,228
39	Student-Athlete Meals (non-travel)	\$0	\$0	\$0	\$0	\$0	\$0
40	Other Operating Expenses	\$1,148,047	\$65,581	\$79,941	\$816,001	\$2,521,839	\$4,631,409
41	Bowl Expenses	\$181	\$25	\$17	\$1,657	\$0	\$1,880
	Total Operating Expenses	\$13,414,634	\$1,974,312	\$1,223,857	\$13,522,011	\$18,972,206	\$49,107,020
	Excess (Deficiencies) of Revenues Over (Under) Expenses	\$3,658,852	-\$1,177,212	-\$924,616	-\$6,601,665	\$114,049	-\$4,930,592